

From 6th April 2009

price guide

international contract services



09

Your guide to Royal Mail's new postal prices

from 6th April 2009

This price guide is one of three separate brochures:

- **International contract services**
- Business mail services
(e.g. First and Second Class, Special Delivery[™], Cleanmail[®], Packetpost[™], Airmail and Response Services)
- Marketing and bulk mail services
(e.g. Mailsort[®], Walksort[®], Presstream[®] and Door to Door)

You can download any of these guides at **www.royalmail.com/prices2009**

Of course, if you have any questions about our prices or services, or need advice on which services may be best for your business, just call our Business Customer Helpline on **08457 950 950** between 8am and 7pm, Monday to Friday.

This price guide replaces last year's – so now that you no longer need your 2008 guide, please recycle it rather than throw it away. It's made of 100% recyclable paper.



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Sending mail overseas

International No Sort

The fastest and easiest way to send mail overseas with no sortation. Just address and bag your mail and leave the rest to us.

International No Sort

Price per item	Price per kg
£0.29	£7.66

Maximum weight limit per item is 2kg. You must spend a minimum of £2,500 per year to qualify for the service.

International Format Sort and Unsorted

International Zone Sort has been renamed International Unsorted, because, from 6th April, you will no longer need to sort your mail for Europe and Rest of World.

International Format Sort and Unsorted services offer you a cost effective, high quality way to distribute your international business mail. Preparation is easy — you don't have to buy stamps or use a franking machine and you can send all types of business mail, printed or personal, as well as goods up to 2kg.

International Format Sort

Priority		Economy	
Price per item	Price per kg	Price per item	Price per kg
Base rates			
Letters	£0.28	£0.265	£6.68
Flats	£0.53	£0.47	£3.18
Packets	£0.90	£0.90	£2.50
Machinable			
Letters	£0.265	£0.25	£6.68
Flats	£0.515	£0.455	£3.18
Packets	£0.885	£0.885	£2.50
Cleanmail			
Letters	£0.265	£0.25	£6.68
Flats	£0.515	£0.455	£3.18
Packets	£0.885	£0.885	£2.50

International Unsorted

Priority		Economy	
Price per item	Price per kg	Price per item	Price per kg
Base rates			
£0.285	£7.66	£0.265	£6.00
Machinable			
£0.265	£7.66	£0.250	£6.00
Cleanmail			
£0.265	£7.66	£0.250	£6.00

Volume Related Discounts for International Format Sort and Unsorted

Letters	Flats	Packets	Discount
Volume A			
50–100k items/day	4–10k items/day	1–2k items/day	3.7%
Volume B			
100k+ items/day	10k+ items/day	2k+ items/day	4.0%

Discounts awarded to customers paying for the applicable service via a Royal Mail Account only. Discount is applicable per sales order. All items must be mailed from the same site and be of the same format, class and service to qualify (e.g. you won't get the discount if you combine First Class with Second Class items, or Letters with Packets).

International Destination Sort™

Sort your international mail by destination and type and save money. And if you're sending printed materials (newspapers and books) to a single address using a labelled 'M-bag', you could save even more. Pricing is on a country basis and by format worldwide.

International Bulk Mail

With International Bulk Mail, you'll earn a significant discount for sorting your International Bulk Mail from your UK Bulk Mailings. This service makes international mailings as easy as UK mailings. Just hand us your international mail in a separate bag and we'll do the rest.

Want to know more?

For details on the price changes to International Destination Sort and International Bulk Mail, see our pricing rate cards at www.royalmail.com/destinationsort and www.royalmail.com/bulkmail

For information on the technical aspects of your international mailings and to download the updated price calculator visit www.internationalmailtechnical.com

For full details on all our International Contract Services, visit www.royalmail.com/internationalbulkmail

For a faster service and signature on delivery, you can now add Airsure and International Signed For to your Format and Unsorted contract. For more information visit www.royalmail.com/one

Helping overseas customers respond

International Licence Fees

Our International Response Services help you form closer relationships with customers in far flung places. The easier you make it for them to respond, the more likely you are to find new customers and keep existing ones.

To use any of the Response Services listed below, you'll need to sign up for the appropriate annual licence. Once you've signed up, you'll only pay postage for the replies you receive.

Annual licence fee for International Response Services

Price	£130
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International Business Reply Service (IBRS)

Make it easy for your international customers to respond to you.

Our International Business Reply Service (IBRS) lets your international customers send reply paid mail to you free of charge from over 200 countries worldwide, using special pre-paid response envelopes, cards or labels.

You can use IBRS Enhanced for larger items with no commercial value.

International Stamped Response

Your international customers are more likely to respond if you provide them with a local return address. And with International Stamped Response you keep the postage costs down for your customers, without paying the full amount yourself.

International Admail

You can provide your customers with a local PO Box return address they can use free of charge for letters and packets. Because it's a PO Box you can manage your responses more easily and your customers will see a discreet, professional return address. International Admail Letters can be used in 14 European countries and the USA. International Admail Packets can be used in eight European countries.

International Response Services	
Weight up to	Price
IBRS	
50g	£0.52
IBRS Enhanced	
50g	£0.62
250g	£1.25
International Stamped Response Letters	
50g	£0.47
International Stamped Response Packets	
50g	£0.47
100g	£0.62
250g	£0.88
500g	£1.09
1000g	£2.19
2000g	£3.02
International Admail Letters	
20g	£0.99
50g	£1.09
International Admail Packets	
50g	£1.20
100g	£1.72
250g	£2.66
500g	£3.70
1000g	£7.50
2000g	£10.42

Want to know more?

You can find the destinations available, service specifications and download application forms at **www.royalmail.com/responseinternational**

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Contact us

If you wish to get in touch, please contact your Royal Mail Account Manager or our Business Customer Helpline:

call: **08457 950 950**

email: **prices2009@royalmail.com**

Other formats

If it would help you to have this booklet in a different format, we can provide it free of charge as:

A large print booklet

An audio tape

An audio CD

A Braille booklet

Simply call us on **08457 950 950**. Or if you are hard of hearing we offer a textphone service on **08456 000 606**.

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Although correct at the time this tariff guide was produced (January 2009), postal fees and other conditions are subject to revision from time to time and services may need to be added or withdrawn. Up to date information may be obtained by visiting www.royalmail.com or by calling Royal Mail Sales on 08457 950 950.

